



PRODUCT INFORMATION

- ✓ **Frame Construction:** AI Innovations uses .10" aluminum extrusion in its awnings. While lightweight and easy-to-handle, .10" extrusion is very strong and is much more durable than the .0625" extrusion used by other awning manufacturers. All welds are ground down to eliminate any sharp edges that could tear the fabric, and then coated with a chrome aluminum aerosol to conceal the black carbon residue left by the weld
- ✓ **Fabric:** AI Innovations will use any type fabric you request. Fabric warranties currently range anywhere from five to twelve years. (See our web site for links to fabrics and color charts @ www.aiinnovations.com). Depending on the particular application of the project and the needs of your customer, we can recommend a fabric for your awning.
- ✓ **Attachment of Fabric:** We use the "Staple-in System" for attaching fabric to the awning frame. The fabric is stretched onto the frame, then stapled into the staple-groove of the extrusion. PVC trim is then installed into the staple-groove, concealing the staples and providing a sharp, clean appearance. The staple-in method results in the fabric fitting tighter on the frame. This not only looks better, but prohibits the wind from buffeting the fabric against the frame, prolonging the life of the fabric.
- ✓ **Graphics:** We use a number of different methods for application of graphics. For backlit awnings, we use the eradication process. The process of eradication involves reverse masking the areas where there will be graphics, then using eradication fluid to remove the color from the fabric on those areas. This causes the eradicated letters and/or graphics to illuminate when backlit.

For graphics on acrylic fabrics such as Sunbrella, we heat-transfer vinyl graphics directly onto the fabric. Heat-transferred graphics are superior to painted-on graphics because of the cleaner, sharper lines and the increased durability and fade resistance.

For the times when your customer wants to create a more creative design we can also apply digital printing graphics. We offer from 280/dpi to 600/dpi.

- ✓ **Lighting:** We use aluminum and the standard steel, double-lamp, high output fixtures with daylight lamps. Unless you specify we will use steel. The daylight lamps are much brighter than cool white lamps, guaranteeing that your customer's awning will deliver the maximum effect.

◆Indianapolis, IN ◆ Winston-Salem, NC◆
TEL: 317-336-8014; FAX 317-336-8015
(Toll Free) TEL: 877-352-8014; FAX: 877-308-8720
Visit our Website @ www.aiinnovations.com



Product Information... Continued

- ✓ **Packaging & Delivery** - Unless you specify otherwise, we package all awnings before they are shipped out. Prior to loading, each awning section is inspected and cleaned. They are then wrapped in foam and cardboard, and then shrink-wrapped.

We deliver virtually all awnings on our own trucks to avoid the damage that can be caused by common carrier trucks. This results in clean, undamaged, ready-to-install awnings, delivered to your shop or job site.

- ✓ **Quality Control** - Our/your production team has a quality control-based incentive program, which minimizes costly errors. This program ensures that when mistakes are made, they are caught *before* they get out the door, saving you time and headaches.
- ✓ **Artwork Requirements** - If the awnings we are building for you contain graphics, we will need clean artwork from you. We use Flexi-sign Pro and Adobe Illustrator 8.0 for our art drawing programs. Accordingly, we would like the artwork to be in either Flexi-sign (.fs) or Adobe Illustrator (.ai) if possible. This will help us decorate your awning correctly and quickly. Other graphics file types that we are able to read are drawing exchange format (.dxf), HPGL (.plt, or .hpg).
- ✓ **Ordering Process** -
 - 1.) Call, fax, or email quote to AI Innovations
 - 2.) AI will fax you a written quote for your job, including delivery
 - 3) After you've sold the job, sign the quote and fax back to AI.
 - 4.) Send a deposit of 50% of the price of the job.
 - 5.) E-mail any artwork that is involved to us.
 - 6.) AI will fax you shop drawings for your approval.
 - 7.) If the drawings are correct, initial, fax back to us, and we will begin the job.
 - 8.) AI will call you to arrange delivery of your awnings.
 - 9.) AI will deliver to your shop or the job site.
 - 10.) Balance of invoice is due net 30 days with credit approval.
- ✓ **Web Site** - For a complete gallery of pictures, links to fabrics, generic brochures, and other information go to our web site @ www.aiinnovations.com

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